

# CO-SPONSORS



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 Louisiana Economic Development  
1051 North Third Street  
Baton Rouge, LA 70802-5239

# REGISTRATION NOW OPEN

To Register & for More  
Information Go to  
[www.lsbdc.org/pages/ledc](http://www.lsbdc.org/pages/ledc)  
or Contact

LEDC @ 1-(225) 342-5675 or  
LSBDC @ 1-866-782-4159

Don't Wait!  
Register Today!

"The LEDC-SSBCI Small Business  
Loan Guaranty Program  
As A Risk Mitigation & Business  
Development Credit Tool"



**REGISTRATION NOW OPEN**  
for the Regional LEDC Lenders  
Training Workshops  
Coming To Your Area:

**"The LEDC-SSBCI Small Business  
Loan Guaranty  
Program As A Risk Mitigation &  
Business Development Credit Tool"**

The workshop will review how the guaranty program can be leveraged as a credit enhancement tool to reduce your collateral risk and help you to produce more small business loans.

Monroe February 11  
Shreveport February 12  
Lake Charles February 18  
Alexandria February 19  
Baton Rouge February 26  
Lafayette February 27  
Thibodaux March 11  
New Orleans March 12  
Hammond March 12

\* All workshops with the exception of Hammond are from 9:00 a.m.- 11:15 a.m.  
Hammond is from 2:00 p.m.- 4:15 p.m.

The cost is FREE  
COMPLEMENTARY BREAKFAST WILL BE PROVIDED



## LEARN

- How LEDC-SSBCI complements SBA & USDA
- Bridge financings are eligible, including awaiting SBA 504 debenture sale
- How loans to nonprofits are eligible, if for a business purpose
- How the guaranty provides a strong additional, alternative source of repayment
- How the services of the local Small Business Development Center (SBDC) can help your small business clients grow
- From a panel of state & federal banking regulators on how they view the SSBCI program from a safety & soundness perspective and for CRA credit

## WHO SHOULD ATTEND



- Bank Small Business & Commercial Lenders
- Bank Credit Officers
- Bank CRA Compliance Officers
- Credit Unions active in or contemplating small business lending
- Community Development Financial Institutions (CDFIs)