



Louisiana Small Business Development Center

For Immediate Release

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LSBDC at University of Louisiana at Lafayette Helps Create a Cinderella Story



Lamont & Roslin Growe, owners
Huntington Oilfield Services

(Lafayette) Lamont Growe's rise to success is a real rags-to-riches story. This former musician started out as the janitor at Lettsworth Oilfield Services and 15 years later became the owner and President of the company, which he renamed Huntington Oilfield Services. Huntington filters and recycles completion fluids for drilling companies. It's the only minority-owned oilfield service company providing this type of service in the Gulf. Nominated by Chevron, Growe won the 2007 "Supplier of the Year" award from the Louisiana Minority Business Council.

"It's been a dream come true for our family," said Lamont. "We might not have been able to purchase the company had it not been for the financial expertise and advice of our LSBDC consultant, Nathan Thornton."

Lamont worked his way up through the company, starting as the janitor, then apprentice, then operator, and finally a supervisor. He left for a few years to work as an engineer for two other oil companies, and returned to Lettsworth after he heard about an opportunity to purchase the company. **The Growes turned to the LSBDC at University of Louisiana at Lafayette for help. LSBDC consultants assisted them with a business plan and a loan package which secured the financing for the purchase.**

"I'm so grateful for the guidance and support I received at LSBDC at ULL. I had the operational experience, but I didn't have the financial or business training to run the business side of the company. In addition to the consulting, my wife, Roslin, and I took entrepreneurial training courses through LSBDC which gave us the business skills to manage our company efficiently," said Growe.

Lessons learned from LSBDC also empowered the Growes to expand into commercial construction. Once again, the Growes turned to their LSBDC consultant for advice. The Growes created another company LRQ Construction and purchased two dump trucks to do dirt work. Their two companies employ six workers and 3 drivers.



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